

## Sap Sd Complete Configuration Guide

SAP Sales and Distribution Quick Configuration Guide focuses on very simple, easy to understand approach. The first chapter has simple and easy definitions, so the reader can easily learn. Throughout the book, the reader will find very informative technological related definition, along with configuration step-by-step screenshot. Book was written to make reader grasp a better understand on configuration and some tricks. Book also provide variant configuration pricing setup. Learn Definitions from Mind Maps. \*INTRODUCTION TO SAP ERP\*ENTERPRISE STRUCTURE\*MASTER DATA\*ORDER MANAGEMENT & CONTRACTS\*DELIVERY AND ROUTES\*PRICING\*BILLING & CREDIT MANAGEMENT\*AVAILABLE TO PROMISE\*LISTING / EXCLUSION AND OUTPUT DETERMINATION\*Advanced SAP Tips and Tricks with Variant ConfigurationTips and Tricks on following topics: Debug program, Variant Configuration, Table view, interface, parameters auto fill, startup transaction, Table join, Mass update, Condition Technique, BAPI Functional Module, LSMW, EDI, User Exit and BADI. Single T-code for complete Variant Configuration. Common Distribution channel and Division. 50 Plus Topics in Chapter 1 "Introduction to SAP" Including \*SAP Introduction \*GTS \*GRC \*EHP \*Fiori \*Screen Personas \*Project Management\*System landscape \*Finance related Topics \*Hana 30 Plus Topics in Chapter 10 " Advance Tips and Tricks " Including \*Variant Configuration \*SQVI (Table Join and reports) \*Debugging \*Pricing \*Table Edit \*LSMW \*Short Cuts (Parameters) \*EDI \*BAPI Syed Awais Rizvi, is SAP certified Sales and Distributions consultant. He is also SAP certified Project Manager. He has many years of SAP implementation experience. He has worked in various industries. He has experienced with fortune 500 enterprise implementations, upgrades, roll outs and support involvement. He has widespread experience in implementation from project kickoff to go-live phase with many cycles. He has experienced in requirement gathering, fit gap analysis and blueprinting, realization and all other the phases of the project implementation. He has experience with optimization and utilization of system function with optimal results and intelligent design.

Configuring SAP ERP Sales and DistributionJohn Wiley and Sons

SAP® Sales and Distribution Certification Guide is a must-read for SAP aspirants. This book is organized around the 'real-test' and helps you prepare for it. It has over 350 practice questions to help you grasp the essentials.

Whether you're upgrading an existing billing system or moving to a subscription- or consumption-based model, SAP BRIM is ready--and here's is your guide! From subscription order management and charging to invoicing and contract accounting, get step-by-step instructions for each piece of the billing puzzle. For setup, execution, or analytics, follow a continuous case study through each billing process. With this book, join the future of billing! a. End-to-End Billing Learn the what and the why of SAP BRIM, and then master the how! Charging, invoicing, contract accounts receivable and payable, and subscription order management--see how to streamline billing with the SAP BRIM solutions. b. Configuration and Functionality Set up and use SAP BRIM tools: Subscription Order Management, SAP Convergent Charging, SAP Convergent Invoicing, FI-CA, and more. Implement them individually or as part of an integrated landscape. c. SAP BRIM in Action Meet Martex Corp., a fictional telecommunications case study and your guide through the SAP BRIM suite. Follow its path to subscription-based billing and learn from billing industry best practices! 1) SAP Billing and Revenue Innovation Management 2) Subscription order management 3) SAP Convergent Charging 4) SAP Convergent Invoicing 5) Contracts accounting (FI-CA) 6) SAP Convergent Mediation 7) Reporting and analytics 8) Implementation 9) Project management

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Designed for SAP users as a quick reference or for computer science and business students, SAP SD Questions and Answers includes all the major concepts related to SAP SD functionality, technical configuration, and implementation in an easy-to-understand question and answer format. This organized and accessible format allows the reader to quickly find the questions on specific subjects and provides all of the details to pass certification exams in a step-by-step, easy-to-read method of instruction. Topics Covered include Invoicing, Distribution Points, Backorder Processing, Account Determination, Material Master, Transaction Codes, Partner Procedures, Rebates and Refunds, Interfaces, Condition Types, Inventory issues, Administration Tables and more!

**Details and Overviews** This is a detailed book that covers every screen of the SAP Menu and IMG. Details are preceded by overviews that show the larger picture and linkages between different concepts. **Learning Guide** This book can be used to learn SAP. You can start learning SAP using this book even if you know nothing about SAP. How to read this book in multiple iterations is explained in the book. **Technical Reference** If you are in SAP menu or IMG and want to find the relevant material in this book, it is very easy. Both SAP menu and IMG are expanded and section number is provided against each item. **A New Approach to SAP Implementation** You can use this book to implement SAP in a structured way. This approach is explained in the book. **Configuration manual** The documentation of SAP implementation includes a configuration manual. This configuration manual may be structured on the lines of this book. **User manual** The documentation of an SAP implementation includes a user manual. This book should serve as a generic user manual. Company-specific user manual may also be structured on the lines of this book and may include only company-specific guidelines for the users.

This manual, written with the objective of providing detailed training to both, consultants and users goes deep into the subject from initial configurations to covering the entire Order to Cash and logistics cycle. The integration points of SD-LE with Purchasing/Inventory and Accounting are explained in detail and the chapters marked clearly if it is a Configuration (C) or Transaction (U) or both. Since most of the book has been written in standard SAP, once a company code is set up along with some basic configurations defined in the first few pages, a SAP user, if so desires, can stay only with the areas marked 'U' by passing the 'C' since not everything in standard SAP depends on configurations. Consultants or to-be consultants, of course, need to understand both sides of SAP. The effects of changes done in configuration are immediately followed by their effect on the transactions, thereby making the learning relational in real time for better understanding. From the user's perspective, not much from the subject has been left out in writing this manual and every effort has been taken to keep it relevant to the execution of order processing and logistics functions of day to day working on SAP in an orderly flow. This manual is really a result of many years of training both consultants, and business users. The author appreciates your comments and suggestions on improving this book. If I can be of any assistance in helping you understand the subject better or obtaining access to the system on which it was written for easier understanding, please feel free to drop in a mail to [shefariaentinc@gmail.com](mailto:shefariaentinc@gmail.com)

This book offers a comprehensive introduction to SAP S/4HANA Sales and Distribution (SD). You will learn the basic fundamentals of SAP SD, with examples based on a case-study approach. Using a fictional company scenario, you will learn the fundamentals of the order-to-cash process and key flow, from sales order delivery to billing document. Explore the foundational document—the sales order. Obtain detailed information on master data and how it is used in SD. Dive into master data objects, business partners, and material masters. Review how master data is connected to sales orders and pricing. Understand sales order processing, including item categories, availability checking, dates, shipping, texts,

and more. Walk through delivery processing and billing. Familiarize yourself with two of the major SD pre-sales documents – contracts and quotations. Delve into the post-sales processes, including returns, service, and debit and credit memos. Look at transactional list reports and analytical reports. For readers who are new to SAP SD in S/4HANA, the detailed case study, practical examples, tips and screenshots quickly bring readers up to speed on the fundamentals.

- Foundations of SAP SD in S/4HANA
- Sales orders and document types
- Master data objects, business partners and material masters
- Examples and screenshots based on a case-study approach

SAP Global Trade Services (GTS) helps companies maximize supply chain performance and reduces the overall cost and risk of global trade by ensuring regulatory compliance, accelerating trade activity, and enabling trade compliance automation. The Practical Guide to SAP GTS helps the user navigate the system, while offering compliance insight to maximize their return on investment. Dive into difficult-to-navigate menus and review available functionality. Using screenshots and detailed instructions, readers will obtain best practices for meeting and exceeding compliance standards. Includes suggested audit plans to sustain long term compliance. The book is current to version 10.1 and explores version 11.0 and its new features. This book offers:

- Tips and tricks for leveraging SAP GTS to automate trade compliance
- Walk step by step through business processes
- Overview of regulatory requirements and compliance suggestions
- Review of Version 11.0 with screenshots

Introduces sales and distribution, the newest module in the SAP R/3 system, explaining how to use the module to manage the sales process with its online competitor data, sales activities tracking, order entry, automatic billing, and other key features. Original. (Intermediate)

SAP S/4HANA Sales is here! Business partners, the material master, and critical sales workflows all require careful configuration--this guide has the expertise you need. Learn about key business processes for sales order management, billing and invoicing, available-to-promise, and more. From setup and configuration to your reporting options, this book has you covered! Highlights include:

- 1) Master data
- 2) Configuration
- 3) Business partners
- 4) Material master
- 5) Pricing and the condition technique
- 6) Contracts
- 7) Sales order management
- 8) Available-to-promise (ATP)
- 9) Shipping and delivery
- 10) Billing and invoicing
- 11) Reporting

This is the book you need to master reverse logistics. You'll learn how to configure and use SAP ERP to optimize reverse logistics practices, particularly returns, repairs, and refurbishment. And with the step-by-step instructions, real-world examples, and tips provided throughout, you'll find many ways to streamline your processes and make your business perform more efficiently. This is the book that will ensure you're getting the most out of the reverse logistics tools in SAP ERP.

Basic Principles of Reverse Logistics Explore what reverse logistics is and how it can help you develop a more

efficient and cost-effective business. Reverse Logistics Functionalities Get a thorough understanding of the various reverse logistics processes, and learn how they are executed within SAP ERP. SAP ERP Configuration Learn how to customize SAP ERP for reverse logistics to work for your needs. Finance in Reverse Logistics Learn how to recapture value for reverse logistics with accounting and valuation in SAP. Real-World Examples and Tips Use the insider tips provided throughout to find solutions to your own reverse logistics issues.

\* Implement and use Variant Configuration with SAP \* Build and maintain a complete product model \* Updated coverage on SAP ERP 6.0 enhancement pack 5 and CRM 7.0 With this all-inclusive reference, you have everything you need to implement, customize, and use Variant Configuration with SAP. Whether you're a consultant, work directly with variant configuration, or are a manager, this book contains essential information you need in order to make key decisions on how Variant Configuration works best for your company. Variant Configuration in ERP and CRM Understand how to integrate Variant Configuration in processes such as quality management and customer service, and explore the necessary Customizing steps. Advanced Integration Topics Find extensive coverage on business processes for SAP ERP, including the Order Engineering Workbench, planning Variant Configuration, and more. Industry-Specific Solutions Learn about unique configurations and enhancements that are possible within specific industries and how to manage them, accompanied by customer examples and practical suggestions. Expert Knowledge Benefit from the authors' and SAP customers' notes on special challenges encountered when implementing and using Variant Configuration for product models. Updated and Expanded This new edition covers integrated Product and Process Engineering (iPPE), Product Data Replication (PDR), the new PLM environment, and much more. Highlights Product Model \* Configuration profile and scenarios Business Processes in SAP ERP \* Integrated process and product engineering (iPPE) \* Integration, Customizing Product Configuration \* Variant Configurator LO-VC \* Internet Pricing and Configurator (IPC) Challenges \* Performance optimization, change services \* Product Data Replication (PDR) Project and Practical Reports \* Industry solution DIMP reports, project managers, SAP customers and partners \* Configuration Workgroup (CWG) and outlook on SAP Business ByDesign The Authors Uwe Blumohr, Manfred Munch, and Marin Ukalovic work at SAP and hold different positions in the area of Variant Configuration.

Your Hands-On Guide to SAP ERP Sales & Distribution Written by senior SAP consultant Glynn Williams, Implementing SAP ERP Sales & Distribution is packed with tested, time-saving tips and advice. Learn how to use SAP ERP Central Component 5.0 and 6.0 to create sales documents and contracts, control material and customer master data, schedule deliveries, and automate billing. You'll also find out how to deliver robust financial and transactional reports, track customer and credit information, and interoperate with other SAP modules. Configure and manage the SAP ERP SD

module Track sales, shipping, and payment status using master records Create multi-level sales documents and item proposals Develop contracts and rebate agreements Deliver materials and services requirements to the supply chain Plan deliveries, routes, and packaging using Logistics Execution Perform resource-related, collective, and self billing Generate pricing reports, incompleteness logs, and hierarchies Handle credit limits, payment guarantees, and customer blocks Integrate user exits, third-party add-ons, and data sharing Configure pricing procedures and complex pricing condition types

Wrap your head around pricing and the condition technique with this nuts-and-bolts guide! First become versed in the fundamentals: condition types, master data settings, and condition lists. Then employ standard configurations, from condition records to pricing in sales documents. Use function modules, deploy user exits, and create custom workarounds to pick the right price for your products!

Introduction to the Book Motivation of this book is to simplify SAP SD, starting from foundation learning. Strong learning comes from strong foundation learning, for this reason first three chapters focused on foundation learning. Complex subjects are defined with mind maps. To make learning fast this book utilize mind maps to make complex subject easy to understand. First chapter is all about SAP and information technology foundation learning. All of the topics prepared simple and short to make reader understand the topic. If you are on time crunch and want to start learning fast to the configuration, then start with chapter two. Chapter two start with sap SD enterprise structure setup. Many topics become easier to understand with pictures so you can find many mind maps and SAP screenshots. Every chapter has Brief summary that will help reader understand and pick the chapter to study. Why This Book? This book start with foundation learning with basics and easy to understand simple definitions. For complex topics book offers mind maps where learning become very fast. With basics advance subjects become much easier to understand and with mind maps it also made complex topics easy to understand. There are many books which are filled with filler, this book focuses on simple and easy to understand method. This book will help anyone who wants to learn from very beginning or anyone who would like to improve their skills in SAP SD configuration. Learning with Mind Maps: Mind Map help representing complex topics with a simple understandable pictorial representation. Mind Map simplifies composite subjects to make the learning process easier. SAP Sales and Distribution Quick Configuration Guide utilize mind map to explain configuration for complex topics. Who can benefit from this Book? -Consultants -Business Analysts -Managers -Beginners

Whether you're entering data, using SAP software on a daily basis, or need a foundational knowledge of navigating the SAP system, this book offers detailed steps and screenshots that walk you through the processes you need to do your job: logging on to the system, navigation and maintenance, creating reports, printing, and more.

Integrated with other modules such as MM, PP, and QM, Sales and Distribution is used to handle the sales inventory control, warehousing, and back-office functions. This comprehensive reference includes all major concepts related to SAP SD

functionality, technical configuration, and implementation. A complete glossary of terms has been included to help the reader understand the myriad terms associated with this SAP module. The book serves as an excellent reference for both earlier and newer versions of SAP or as a comprehensive review for certification. Topics covered include Invoicing; Distribution points; Backorder processing; Account determination; Material master; Transaction codes; Partner procedures; Rebates and refunds; Interfaces; Condition types; Inventory issues; Administration tables and more.

SAP S/4HANA is here, and the stakes are high. Get your project right with this guide to SAP Activate! Understand the road ahead: What are the phases of SAP Activate? Which activities happen when? Start by setting up a working system, then walk through guided configuration, and learn how to deploy SAP S/4HANA in your landscape: on-premise, cloud, or hybrid. Take advantage of SAP Activate's agile methodology, and get the guidance you need for a smooth and successful go-live! In this book, you'll learn about:

- Foundations Get up to speed with SAP Activate. Learn about key concepts like fit-to-standard and fit/gap analysis, understand the methodology, and walk through the key phases of project management.
- Tools and Technologies Open up your SAP Activate toolkit. See how to access SAP Activate content with SAP Best Practices Explorer, SAP Solution Manager, and more. Then, use SAP Best Practices and SAP Model Company to set up a working system for your workshops.
- Deployment Deploy SAP S/4HANA, step by step. Follow detailed instructions to plan, prepare for, and execute your on-premise or cloud deployment activities according to SAP Activate. Walk through key scenarios for a hybrid implementation of SAP S/4HANA in your landscape. Highlights Include: 1) Deployment 2) Guided configuration 3) Agile project delivery 4) SAP Best Practices 5) SAP Model Company 6) Organizational change management 7) SAP S/4HANA 8) SAP S/4HANA Cloud 9) Hybrid landscapes 10) C\_ACTIVATE05 certification

If you want to learn how to configure and use Sales and Distribution in SAP ERP to optimize and streamline your business, this is the book you need. You'll be able to use SAP ERP to fulfill orders and deliver your products and services more effectively, improving performance of the system and getting a better return on investment for your Sales and Distribution implementation. Throughout this book, you'll find step-by-step instructions and real-world examples that will help you understand and optimize Sales and Distribution in SAP ERP.

**Sales and Distribution Processes and Concepts** Discover what the various elements of sales and distribution are and how they can be used to help your business run smoothly.

**SAP Functionality for Sales and Distribution** Learn the configuration details that will help you optimize your sales and distribution procedures.

**Various SAP ERP Tools** Master the various SAP ERP tools, including condition techniques, routines, user exits, and their application in Sales and Distribution.

**Sales and Distribution Reporting and Analytics** Explore the reporting and analytics tools available for sales and distribution, including Sales Information System, ABAP Query, and ABAP reports.

**Real-World Scenarios and Tips** Use the expert advice and examples throughout to help you with your own sales and distribution activities.

Master the ins and outs of running sales and distribution in your SAP S/4HANA system. Follow step-by-step instructions, workflow diagrams, and system screenshots to complete your critical tasks and keep the sales pipeline moving. Learn how to create a

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quotation, change a sales document, cancel a delivery, and more. Your SAP S/4HANA sales manual is here! a. End-to-End Sales Master the sales cycle in SAP S/4HANA! Begin by processing pre-sales inquiry and quotation. Then dive into sales order processing, delivery, and billing to complete the sale. b. Sales Documents Move beyond standard orders to rush orders, consignments, returns, and more. Get step-by-step instructions to create, change, and review sales documents for each order you process. c. Sales Data Learn to navigate each sales record, from the material number, quantity, and price to the incompleteness log and printed output. Get troubleshooting tips for when something is amiss. Highlights Include: 1) Sales record navigation 2) Inquiries 3) Quotations 4) Sales order management 5) Delivery 6) Billing 7) Reversals 8) Rebates and settlement 9) Sales documents 10) SAP GUI transactions 11) SAP Fiori applications

"Looking for the tools to boost your sales sky high? With this comprehensive guide, you'll learn to implement, configure, and use SAP Hybris Sales Cloud. Create leads, process opportunities, and explore partner channel management. Then integrate the solution with your ERP system to handle quotations and orders. Finally, migrate and replicate your existing sales data and personalize and extend SAP Hybris Sales Cloud"--

The first and only book to offer detailed explanations of SAP ERP sales and distribution As the only book to provide in-depth configuration of the Sales and Distribution (SD) module in the latest version of SAP ERP, this valuable resource presents you with step-by-step instruction, conceptual explanations, and plenty of examples. If you're an SD consultant or are in charge of managing an SAP implementation in your enterprise, you'll want this valuable resource at your side SAP is one of the leading Enterprise Resource Planning (ERP) software products on the market, with over 40,000 implementations Covers the latest version of SAP ERP-ECC 6.0 Covers common through advanced configurations, so it's helpful no matter what your level of experience with SAP Explains the conceptual framework behind the configuration process If your company uses the SD module, keep this indispensable guide on hand.

- Master the concepts and principles behind EDI and IDocs
- Explore the EDI business processes, architecture, and administration
- Configure IDocs for B2B integration and information exchange
- 2nd Edition Updated and Expanded

Welcome to Hollywood! Follow the saga of the Acme Pictures movie studio as it exchanges information with its vendor and its primary customer to put low-budget sci-fi movies on shelves. This entertaining case study showcases the requirements, standards, and capabilities for building an SAP EDI system and optimizing electronic information exchange via IDocs. From configuring IDocs, to generating purchase orders and goods receipts, to processing invoices, this script teaches you how to make your EDI system a star.

Cross-Industry Standard See what makes IDocs in SAP and EDI the heart, bones, arteries, and brains of modern businesses and government organizations.

The Full Picture Build the EDI system step by step, from generating the purchase order, to building outbound order confirmation, to processing the inbound payment advice using IDocs.

Custom IDocs Using ABAP, ALE, and XML, explore custom utilities that extend standard SAP functionality.

Test Your System Learn how to achieve success and diagnose failure by using monitoring tools to troubleshoot.

Updated and Expanded In this second edition, find new custom tools and utilities, a

renewed focus on the business context, and new interfaces from the purchasing cycle. Highlights

- Business process integration
- IDoc architecture and configuration
- Custom IDocs and extensions
- Mapping specifications
- Message control
- Customer purchase orders
- Replication services
- Inbound goods receipt and invoices
- Outbound advance shipments and invoices
- Custom IDoc tools
- EDI and IDocs troubleshooting and recovery

Emmanuel Hadzipetros is an ABAP developer and an EDI and IDocs specialist. His 20 years of experience with SAP projects and implementations span integration tools, industries, and continents. SD is SAP's Sales and Distribution module. It helps to optimize all the tasks and activities carried out in sales, delivery and billing. Key elements are: pre-sales support, inquiry processing, quotation processing, sales order processing, delivery processing, billing and sales information system.

**Details and Overviews** This is a detailed book that covers every screen of the SAP Menu and IMG. Details are preceded by overviews that show the larger picture and linkages between different concepts. **Learning Guide** This book can be used to learn SAP. You can start learning SAP using this book even if you know nothing about SAP. How to read this book in multiple iterations is explained in the book. **Technical Reference** If you are in SAP menu or IMG and want to find the relevant material in this book, it is very easy. Both SAP menu and IMG are expanded and hyperlinks are provided against each item. Just click the hyperlink and you are taken to the respective section. **A New Approach to SAP Implementation** You can use this book to implement SAP in a structured way. This approach is explained in the book. **Configuration manual** The documentation of SAP implementation includes a configuration manual. This configuration manual may be structured on the lines of this book. **User manual** The documentation of an SAP implementation includes a user manual. This book should serve as a generic user manual. **Company-specific user manual** may also be structured on the lines of this book and may include only company-specific guidelines for the users.

- Understand the complete pricing solution from SAP
- Master pricing with Materials Management and Sales and Distribution, as well as condition techniques and industry-specific coverage
- Explore case studies and practical, real-life examples throughout

Master the most important issues around pricing in SAP ERP with this one-stop, comprehensive reference. You'll learn about the key elements of pricing in Sales and Distribution and Materials Management, and discover complete, step-by-step instructions on how to configure pricing. This book provides you with a practical perspective on the entire process, with coverage that includes basic and advanced configuration and condition techniques, as well as integration points with other SAP tools, such as Financial Accounting and Cost Accounting. Each chapter provides real-world examples, case studies, and practical tips to help you understand and master pricing in SAP ERP.

SAP is the world leader in Enterprise Resource Planning (ERP) software; of the software's modules, the FI (Finance) and CO (Controlling) are by far the most popular and are widely implemented. This book has no competition—it is the only book on the market on how to configure and implement SAP's FI and CO modules to maximize functionality and features hands-on, step-by-step instructions and real-world examples that provide immediate and practical solutions. Updated for SAP's ECC 6.0, the book covers FI enterprise structure, general ledger, substitutions and validations, automatic account assignments, accounts payable

and receivable, asset accounting, accrual engine, closing entries, credit management, lockbox, CO enterprise structure, profitability analysis (CO-PA), and more.

This guide dives into the basic SAP S/4HANA configuration settings for FSCM Credit Management. Beginners seeking to better understand the features, as well as consultants looking for information on how to configure the system, will find the information they need. Each chapter contains specific knowledge for both business users and technical support staff. What exactly is a Business Partner and why do you need one? Explore the Business Partner master record and its relationship to the older master data model. Review settings required in the SAP customizing menu (IMG) for organizational structure and master data, as well as credit limit checking. Walk through the documented credit decision process in SAP. Review integration points with Accounts Receivable (FI-AR) and Sales and Distribution (SD) in depth. Learn more about additional functionality available including credit limit requests and credit exposure updates. - Basic configuration settings - Integration points with FI-AR and SD - Organizational structure and master data - Business Partner master record

As a comprehensive book on ALE, this guide is a hands-on approach to using and implementing ALE & EDI technologies with a minimal learning curve. Readers can acquire powerful skills which are valuable to their employers, clients or management.

SAP enterprise structure is organizational structure that represents an enterprise in SAP ERP system. It consists of some organizational units which, for legal reasons or for other specific business-related reasons, are grouped together. Organizational units include legal company entities, sales offices, profit centers, etc. Organizational units handle specific business functions. Organizational units may be assigned to a single module (such as a sales organization is assigned to Sales and Distribution (SD) module, or to several modules (such as a plant is assigned to Materials Management (MM) and Production Planning (PP) module). SAP ERP system can represent a complex enterprise structure. Enterprise structure design is a fundamental process in a SAP implementation project. The design is mainly determined by the business scenarios performed in an enterprise. Once the design is determined, it will affect many things such as how to perform a transaction and generate reports on SAP system. Although it's possible, it requires great effort to change the enterprise structure. So, we must ensure that the enterprise structure designed in the SAP implementation project can accommodate all business scenarios and enterprise's requirements for current and future situation. The SAP Enterprise Structure is a fundamental setting and needs a comprehensive understanding of the business processes and their integration. We have to work with other departments and SAP modules, such as Accounting department (FI), and Sales department (SD). This book explains in details about the basic concept of SAP Enterprise Structure (MM and related modules such as FI, Logistics, and SD) and step by step how to configure it in SAP ERP system. To make it more understandable, it is supplied with a case study and the screen shots of each configuration step. It's written in a simple-to-understand way, so you can learn it easily. You don't need to have extensive SAP configuration skill and experience to be able to configure the SAP Enterprise Structure.

Revised edition of Optimizing sales and distribution in SAP ERP, 2010.

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